



# SENSTOCK

## Confidential Beverage Stocktake Report



# Sample Customer

# Senstock

**Report No.: 7**

**From 01-11-21 to 01-01-22**

**Report Days: 62**

**Prepared By: Senan Power**



Tuam Naofa  
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P31 P304

**"Never Miss A Pint"**

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# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

## Company Performance Report

<p><b>Surplus</b></p> <p>Current: €103.38</p> <p>Previous Stocktake €208.38</p> 	<p><b>Gross Margin</b></p> <p>Current: 58.08%</p> <p>Previous Stocktake 56.21%</p> 	<p><b>Margin Cost</b></p> <p>Current: 41.92%</p> <p>Previous Stocktake 43.79%</p> 	<p><b>Potential Margin</b></p> <p>Current: 58.57%</p> <p>Previous Stocktake 57.13%</p> 	<p><b>Daily Sales</b></p> <p>Current: €634.00</p> <p>Previous Stocktake €849.65</p> 
<p><b>Stock levels</b></p> <p>Current: €6761.72</p> <p>Previous Stocktake €7526.52</p> 	<p><b>Free of Charge</b></p> <p>Current: €1372.80</p> <p>Previous Stocktake €714.24</p> 	<p><b>Purchases</b></p> <p>Purchases: €12631.48</p> <p>Previous Stocktake €12899.72</p> 	<p><b>Stock Rotation</b></p> <p>Current: 5.81</p> <p>Previous Stocktake 4.74</p> 	<p><b>Wastage</b></p> <p>Current: €192.35</p> <p>Previous Stocktake €414.35</p> 





# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Take from 01-11-21 to 01-01-22		Take from 08-11-19 to 19-12-19		Take from 20-09-19 to 07-11-19	
<b>PERIOD OF STOCK DAYS</b>	62 DAYS	<b>PERIOD OF STOCK DAYS</b>	42 DAYS	<b>PERIOD OF STOCK DAYS</b>	49 DAYS
SALES	€39308.30	SALES	€35685.30	SALES	€48595.30
Less Vat(23%)	<u>€7350.33</u>	Less Vat(23%)	<u>€6672.86</u>	Less Vat(23%)	<u>€9086.93</u>
Nett Sales	€31957.97	Nett Sales	€29012.44	Nett Sales	€39508.37
<u>Daily Sales</u>		<u>Daily Sales</u>		<u>Daily Sales</u>	
Current	€634.00	Current	€849.65	Current	€991.74
Previous	€849.65	Previous	€991.74	Previous	€979.50
Decrease per day	€-215.65	Decrease per day	€-142.09	Increase per day	€12.24
Opening Stock	€7526.52	Opening Stock	€7330.75	Opening Stock	€7136.19
Purchases	€12631.48	Purchases	€12899.72	Purchases	€15509.70
Return	€0.00	Return	€0.00	Return	€0.00
	€20158.00		€20230.47		€22645.89
<b>LESS CLOSING STOCK</b>	<u>€6761.72</u>	<b>LESS CLOSING STOCK</b>	<u>€7526.52</u>	<b>LESS CLOSING STOCK</b>	<u>€7330.75</u>
Cost of Sales	€13396.28	Cost of Sales	€12703.95	Cost of Sales	€15315.14
Nett Sales	€31957.97	Nett Sales	€29012.44	Nett Sales	€39508.37
Cost of Sales	€13396.28	Cost of Sales	€12703.95	Cost of Sales	€15315.14
Gross Profit	€18561.69	Gross Profit	€16308.49	Gross Profit	€24193.23
% Gross Profit	<b>58.08%</b>	% Gross Profit	<b>56.21%</b>	% Gross Profit	<b>61.24%</b>
% Potential Margin	<b>58.57%</b>	% Potential Margin	<b>57.13%</b>	% Potential Margin	<b>61.41%</b>
Overage	<b>€103.38</b>	Overage	<b>€208.38</b>	Overage	<b>€663.92</b>
% Variance	<b>0.26%</b>	% Variance	<b>0.57%</b>	% Variance	<b>1.36%</b>

# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

## Reconciliation Report

<b>Total Sales</b>	€39308.30	<b>REVENUE</b>	
<b>Less Vat(23%)</b>	€7350.33	Bar Sales	€39350.30
<b>Nett Sales</b>	€31957.97	Tea/Coffee	€-42.00
<b>Daily Sales</b>	€634.00		
<b>Prev. Daily Sales</b>	€849.65	<b>Total Revenue</b>	€39308.30
<b>Down Per Day</b>	<b>€-215.65</b>	<b>Reconciliation</b>	
		<b>Total Revenue</b>	€39308.30
<b>Total Sales</b>	€39308.30	Complimentary Drinks	€13.15
<b>Plus Allowances</b>	€547.01	Cordials Write Off	€29.20
<b>Less Retail Value of Stock Movement</b>	€39751.93	Covid 19 Write Off	€100.00
<b>Overage</b>	<b>€103.38</b>	Drip Tray Wastage	€191.05
		Gin & Mixer Deal	€43.50
<b>Variance</b>	<b>0.26%</b>	Line Cleaning	€149.31
		Shandy Allowance	€19.50
		Wastage	€1.30
		<b>Total:</b>	€39855.31
		<b>Registered Figure</b>	€39350.30
		<b>Till Figure</b>	€39350.30
		<b>Difference surplus</b>	€0.00



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Top Products		Summary																																																																														
<p><b>Product</b></p> <p>1(-) KEG GUINNESS 50ltr €5771.16(14.67%)            2(-) KEG HEINEKIN 50ltr. €5279.04(13.42%)            3(-) KEG COORS 50ltr. €4695.84(11.93%)            4(-) LGE BULMERS €2948.40(7.49%)            5(+1) KEG TUBORG 50ltr. €2851.20(7.25%)</p> <p><b>Bottle Product</b></p> <p>1(-) LGE BULMERS €2948.40(59.45%)            2(-) L/N BUDWEISER €584.20(11.78%)            3(+9) LGE BULMERS LIGHT €197.60(3.98%)</p> <p><b>Keq Product</b></p> <p>1(-) KEG GUINNESS 50ltr €5771.16(19.61%)            2(-) KEG HEINEKIN 50ltr. €5279.04(17.94%)            3(-) KEG COORS 50ltr. €4695.84(15.95%)</p> <p><b>Soft Product</b></p> <p>1(-) SML SPLIT-can coke €310.50(23.19%)            2(-) SML SPLIT-can coke diet €184.60(13.79%)            3(-) SML SPLIT-luozade €137.80(10.29%)</p> <p><b>Spirit Product</b></p> <p>1(+1) WSK-JAMESON 1.0ltr. €481.54(19.62%)            2(-1) VOD-SMIRNOFF 1.0ltr. €392.83(16.00%)            3(+1) RUM-MORGANS SPICE 1.0ltr. €278.78(11.36%)</p> <p><b>Wine Product</b></p> <p>1(-) White Wine Bottle €420.00(49.41%)            2(+2) Red Wine Bottle €210.00(24.71%)            3(-) B 1/4 Wine White €115.50(13.59%)</p>		<p><b>Free of Charge</b></p> <table border="1"> <thead> <tr> <th>product</th> <th>units</th> <th>value</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>KEG TUBORG 50ltr.</td> <td>3</td> <td>€1080.00</td> <td></td> <td></td> </tr> <tr> <td>SML SPLIT-can coke</td> <td>72</td> <td>€108.00</td> <td></td> <td></td> </tr> <tr> <td>SML SPLIT-can coke diet</td> <td>72</td> <td>€93.60</td> <td></td> <td></td> </tr> <tr> <td>SML WATER-500ml</td> <td>24</td> <td>€60.00</td> <td></td> <td></td> </tr> <tr> <td>Crisp-Bacon Fries</td> <td>24</td> <td>€31.20</td> <td></td> <td></td> </tr> <tr> <td><b>total</b></td> <td><b>195</b></td> <td><b>€1372.80</b></td> <td></td> <td></td> </tr> </tbody> </table> <p><b>Allowances</b></p> <table border="1"> <thead> <tr> <th>Allowance</th> <th>Value</th> <th>%Revenue</th> <th>%Kegs</th> </tr> </thead> <tbody> <tr> <td>Complimentary Drinks</td> <td>€13.15</td> <td>0.03%</td> <td></td> </tr> <tr> <td>Cordials Write Off</td> <td>€29.20</td> <td>0.07%</td> <td></td> </tr> <tr> <td>Covid 19 Write Off</td> <td>€100.00</td> <td>0.25%</td> <td></td> </tr> <tr> <td>Drip Tray Wastage</td> <td>€191.05</td> <td>0.49%</td> <td>0.65%</td> </tr> <tr> <td>Gin &amp; Mixer Deal</td> <td>€43.50</td> <td>0.11%</td> <td></td> </tr> <tr> <td>Line Cleaning</td> <td>€149.31</td> <td>0.38%</td> <td>0.51%</td> </tr> <tr> <td>Shandy Allowance</td> <td>€19.50</td> <td>0.05%</td> <td></td> </tr> <tr> <td>Wastage</td> <td>€1.30</td> <td>0.00%</td> <td>0.00%</td> </tr> <tr> <td><b>total</b></td> <td><b>€547.01</b></td> <td><b>1.39%</b></td> <td></td> </tr> </tbody> </table> <p><b>Comments</b></p> <p>Hi All</p> <p>Very pleased with this report. These Reports can be filtered down to your own spec as well as remote access if you choose.</p> <p>Warm Regards</p> <p>Charlie.</p>				product	units	value			KEG TUBORG 50ltr.	3	€1080.00			SML SPLIT-can coke	72	€108.00			SML SPLIT-can coke diet	72	€93.60			SML WATER-500ml	24	€60.00			Crisp-Bacon Fries	24	€31.20			<b>total</b>	<b>195</b>	<b>€1372.80</b>			Allowance	Value	%Revenue	%Kegs	Complimentary Drinks	€13.15	0.03%		Cordials Write Off	€29.20	0.07%		Covid 19 Write Off	€100.00	0.25%		Drip Tray Wastage	€191.05	0.49%	0.65%	Gin & Mixer Deal	€43.50	0.11%		Line Cleaning	€149.31	0.38%	0.51%	Shandy Allowance	€19.50	0.05%		Wastage	€1.30	0.00%	0.00%	<b>total</b>	<b>€547.01</b>	<b>1.39%</b>	
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Opening: 01/11/21 Closing Date: 01/01/22

Description	Purchases Value	Returns value	Cost Value of Movement	Retail Value of Movement	Turnover %	Potential Margin	Prev. Potential Margin	Stock Holding at Cost	Revenue Imported	Allowances Imported	Retail Value of Movement	Variance Retail	Variance Units
Large Bottles	€974.16	€0.00	€1291.07	€3605.80	9.07%	55.96%	55.93%	€333.06	€3574.60	€0.00	€3605.80	€-31.20	-6
Bottle Beers	€147.84	€0.00	€251.86	€1133.40	2.85%	72.67%	71.38%	€232.40	€1133.00	€4.60	€1133.40	€4.20	1
Soft Drinks	€139.44	€0.00	€242.16	€1339.00	3.37%	77.76%	80.86%	€293.95	€1105.70	€48.70	€1339.00	€-184.60	-101
Kegs	€10493.85	€0.00	€10345.81	€29434.01	74.04%	56.77%	55.35%	€4058.89	€29409.20	€448.91	€29434.00	€424.10	96
Spirits American	€0.00	€0.00	€36.40	€124.24	0.31%	63.96%	63.96%	€142.68	€112.50	€0.00	€124.24	€-11.74	-3
Spirits Aperitif	€0.00	€0.00	€0.00	€0.00	0.00%	0.00%	0.00%	€8.91	€0.00	€0.00	€0.00	€0.00	0
Spirits Brandy	€0.00	€0.00	€21.82	€70.99	0.18%	62.19%	62.20%	€113.90	€61.50	€0.00	€70.99	€-9.49	-2
Spirits Gin	€73.59	€0.00	€114.10	€466.45	1.17%	69.91%	71.43%	€136.15	€459.00	€0.00	€466.45	€-7.45	-2
Spirits Port/Sherry	€24.98	€0.00	€8.39	€31.06	0.08%	66.77%	69.60%	€27.17	€20.00	€0.00	€31.06	€-11.06	-2
Spirits Rum	€16.69	€0.00	€102.97	€505.64	1.27%	74.95%	75.29%	€92.72	€499.50	€0.00	€505.65	€-6.14	-1
Spirits Vodka	€0.00	€0.00	€69.41	€392.83	0.99%	78.27%	90.51%	€135.46	€391.50	€0.00	€392.83	€-1.33	0
Spirits Whiskey	€57.22	€0.00	€147.47	€627.28	1.58%	71.08%	67.04%	€137.93	€653.50	€0.00	€627.27	€26.22	6
Spirits Liqueur	€17.89	€0.00	€40.92	€236.03	0.59%	78.68%	77.03%	€137.95	€235.00	€0.00	€236.03	€-1.03	0
Wine White	€167.70	€0.00	€156.52	€420.00	1.06%	54.16%	55.97%	€195.65	€420.00	€0.00	€420.00	€0.00	0
Wine Red	€120.06	€0.00	€93.38	€210.00	0.53%	45.31%	49.16%	€173.42	€210.00	€0.00	€210.00	€0.00	0
Wine Champagne	€0.00	€0.00	€0.00	€0.00	0.00%	0.00%	1.60%	€88.56	€0.00	€0.00	€0.00	€0.00	0
Wine 1/4 Bottle	€69.60	€0.00	€77.64	€220.00	0.55%	56.59%	55.85%	€192.04	€231.00	€0.00	€220.00	€11.00	2
Bar Snacks	€328.46	€0.00	€383.55	€918.70	2.31%	48.65%	45.00%	€244.32	€829.80	€44.80	€918.70	€-44.10	-36
OPEN KEY	€0.00	€0.00	€7.59	€16.50	0.04%	43.42%	43.42%	€16.56	€4.50	€0.00	€16.50	€-12.00	-8
Totals	€12631.48	€0.00	€13391.06	€39751.93	100.00%	58.57%	57.13%	€6761.72	€39350.30	€547.01	€39751.92	€145.38	-58



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Food Trading Report		Adjustments	
<b>PERIOD OF STOCK DAYS</b>	194 DAYS		
<b>Report from 20/12/19- 30/06/20</b>		Complimentary Food	€280.00
SALES	€29520.00	Staff Food	€480.00
LESS Vat(9%)	€2437.43	<b>Total</b>	<b>€760.00</b>
NETT SALES	€27082.57	Adjusted Gross Profit	€18760.57
<b>DAILY SALES</b>		<b>Adj. Gross Profit %</b>	<b>69.27%</b>
Current	€152.16		
PREVIOUS	€0.00		
CHANGE	€152.16		
OPENING STOCK	€4295.00		
PURCHASES	€9652.00		
CLOSING STOCK	€4865.00		
COST OF SALES	€9082.00		
NETT SALES	€27082.57		
COST OF SALES	€9082.00		
GROSS PROFIT	€18000.57		
<b>% GROSS PROFIT</b>	<b>66.47%</b>		



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

## Adjust Month End Beverage January 2022 Working Back

Stock Holding 02-01-2022	€6761.72
Gross Sales 01 January	€280.00
Nett Sales	€227.64
Gross Margin at 58.08%	€132.21
Cost of sales	€95.43
Purchases 01 January	€135.00
Stock Holding 01-01-2022	€6722.15



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

## Adjust Month End Food January 2022 Working Back

Stock Holding 02-01-2022	€4865.00
Gross Sales 01 January	€535.00
Nett Sales	€490.83
Gross Margin at 66.47%	€326.25
Cost of sales	€164.57
Purchases	€125.00
Stock Holding 01-01-2022	€4904.57

# Historical Report

	16/05/19	20/06/19	08/08/19	19/09/19	07/11/19	19/12/19	01/01/22	Total
From	01/04/19	17/05/19	21/06/19	09/08/19	20/09/19	08/11/19	01/11/21	01/04/19
To	16/05/19	20/06/19	08/08/19	19/09/19	07/11/19	19/12/19	01/01/22	01/01/22
Days	46	35	49	42	49	42	62	325
Total Sales	€47235.60	€35125.60	€46545.10	€41139.00	€48595.30	€35685.30	€39308.30	€293634.20
Purchases Figure	€19196.45	€12363.56	€14853.17	€15013.05	€15509.70	€12899.72	€12631.40	€102467.13
Nett Sales	€38402.93	€28557.40	€37841.54	€33446.34	€39508.37	€29012.44	€31957.90	€238726.99
Opening Stock	€4280.97	€7074.39	€7135.02	€6093.79	€7135.92	€7382.93	€7521.34	€4280.97
Closing Stock Value	€7050.53	€7257.82	€6080.33	€7136.19	€7330.75	€7526.52	€6761.72	€6761.72
Stock Rotation	8.34	4.90	7.04	6.22	6.72	4.79	5.50	7.60
Stocktake Result	€375.33	€333.10	€184.29	€408.13	€663.92	€208.38	€103.38	€2276.53
Gross Profit €	€22063.03	€16377.27	€21933.68	€19475.69	€24193.50	€16256.31	€18566.80	€138866.35
Gross Profit Margin %	57.45%	57.35%	57.96%	58.23%	61.24%	56.03%	58.10%	58.17%
Potential Gross Margin	57.80%	57.64%	58.49%	58.48%	61.41%	57.13%	58.57%	58.60%

# Historical Report Variance

Group	16/05/		20/06/		08/08/		19/09/		07/11/		19/12/		01/01/		Total	Units
Large Bottles	€0	0	€0	0	€-5	-1	€-1	0	€-19	-4	€-26	-5	€-31	-6	€-82	-16
Bottle Beers	€23	5	€36	8	€-23	-5	€14	3	€-5	-1	€0	0	€4	1	€49	11
Soft Drinks	€-29	-14	€-47	-28	€-82	-56	€-3	0	€-21	-6	€-61	-36	€-185	-101	€-428	-241
Kegs	€183	40	€350	82	€255	62	€408	88	€831	190	€396	86	€424	96	€2847	644
Spirits American	€-8	-2	€-4	-1	€1	0	€-1	0	€7	1	€-24	-5	€-12	-3	€-41	-10
Spirits Aperitif	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0
Spirits Brandy	€1	0	€-4	-1	€-4	-1	€1	0	€-15	-3	€10	2	€-9	-2	€-20	-5
Spirits Gin	€28	6	€7	2	€-21	-5	€4	1	€-16	-4	€-38	-9	€-7	-2	€-43	-11
Spirits Port/Sherry	€0	0	€0	0	€5	1	€-9	-2	€1	0	€18	4	€-11	-2	€4	1
Spirits Rum	€-3	-1	€-8	-2	€-19	-4	€-26	-6	€-15	-3	€0	0	€-6	-1	€-77	-17
Spirits Vodka	€-4	-1	€34	8	€1	0	€-9	-2	€-11	-2	€-13	-3	€-1	0	€-3	0
Spirits Whiskey	€44	10	€-36	-8	€-29	-6	€21	5	€10	2	€-1	0	€26	6	€35	9
Spirits Liqueur	€54	11	€0	0	€34	7	€-2	0	€18	4	€1	0	€-1	0	€104	22
Wine White	€0	0	€-10	0	€15	1	€0	0	€0	0	€-15	-1	€0	0	€-10	0
Wine Red	€0	0	€-15	-1	€0	0	€30	2	€0	0	€0	0	€0	0	€15	1
Wine Champagne	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0	€0	0
Wine 1/4 Bottle	€0	0	€0	0	€0	0	€0	0	€-11	-2	€0	0	€11	2	€0	0
Bar Snacks	€15	-9	€-26	-17	€39	23	€2	-1	€-17	-30	€-27	-27	€-44	-36	€-58	-97
OPEN KEY	€0	0	€-3	-2	€-12	-8	€-8	-5	€-12	-8	€-12	-8	€-12	-8	€-59	-39



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
<b>Large Bottles</b>																
LGE BULMERS	181.00	480.00	0.00	0.00	0.00	0.00	878.40	94.00	567.00	€2948.40	€1037.61	56.71%	€2922.40	€0.00	€-26.00	-5
LGE BULMERS LIGHT	32.00	24.00	0.00	0.00	0.00	0.00	46.08	18.00	38.00	€197.60	€72.96	54.58%	€192.40	€0.00	€-5.20	-1
LGE ERDINGER	39.00	12.00	0.00	0.00	0.00	0.00	26.64	20.00	31.00	€155.00	€68.82	45.39%	€155.00	€0.00	€0.00	0
LGE KAPPARBERG CIDER	46.00	0.00	0.00	0.00	0.00	0.00	0.00	18.00	28.00	€154.00	€56.00	55.27%	€154.00	€0.00	€0.00	0
LGE ORCHARD THIEVES	41.00	12.00	0.00	0.00	0.00	0.00	23.04	24.00	29.00	€150.80	€55.68	54.58%	€150.80	€0.00	€0.00	0
									<b>Total</b>	€3605.8	€1291.07					
<b>Bottle Beers</b>																
L/N BUDWEISER	80.00	96.00	0.00	0.00	0.00	0.00	99.84	49.00	127.00	€584.20	€132.08	72.19%	€561.20	€4.60	€-18.40	-4
L/N CARLSBERG N/A	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
L/N COORS LIGHT	64.00	0.00	0.00	0.00	0.00	0.00	0.00	28.00	36.00	€165.60	€31.68	76.47%	€170.20	€0.00	€4.60	1
L/N CORONA EXTRA	51.00	24.00	0.00	0.00	0.00	0.00	24.00	38.00	37.00	€170.20	€37.00	73.26%	€170.20	€0.00	€0.00	0
L/N HEINEKEN	29.00	0.00	0.00	0.00	0.00	0.00	0.00	19.00	10.00	€46.00	€9.40	74.87%	€69.00	€0.00	€23.00	5
L/N HEINEKEN N/A	35.00	24.00	0.00	0.00	0.00	0.00	24.00	29.00	30.00	€138.00	€30.00	73.26%	€138.00	€0.00	€0.00	0
L/N MILLER	9.00	0.00	0.00	0.00	0.00	0.00	0.00	9.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
L/N RITZ	28.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	3.00	€14.40	€5.82	50.29%	€14.40	€0.00	€0.00	0
L/N WEST COAST COOLER	10.00	0.00	0.00	0.00	0.00	0.00	0.00	7.00	3.00	€15.00	€5.88	51.78%	€10.00	€0.00	€-5.00	-1
									<b>Total</b>	€1133.4	€251.86					



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
<b>Soft Drinks</b>																
LGE CORDIALS	32.00	0.00	0.00	0.00	0.00	0.00	0.00	19.00	13.00	€31.20	€15.86	37.47%	€2.00	€29.20	€0.00	0
SML MIXER-FT tonic	24.00	24.00	0.00	0.00	0.00	0.00	19.92	15.00	33.00	€82.50	€27.39	59.16%	€82.50	€0.00	€0.00	0
SML MIXER-ginger	30.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	5.00	€12.50	€2.00	80.32%	€12.50	€0.00	€0.00	0
SML MIXER-soda	65.00	0.00	0.00	0.00	0.00	0.00	0.00	43.00	22.00	€55.00	€0.46	98.97%	€57.50	€0.00	€2.50	1
SML MIXER-tonic	41.00	48.00	0.00	0.00	0.00	0.00	18.24	37.00	52.00	€130.00	€19.76	81.30%	€72.50	€0.00	€-57.50	-23
SML MIXER-tonic slim	43.00	0.00	0.00	0.00	0.00	0.00	0.00	22.00	21.00	€52.50	€7.77	81.80%	€57.50	€0.00	€5.00	2
SML RED BULL	25.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	0.00	€0.00	€0.00	0.00%	€3.00	€0.00	€3.00	1
SML SPLIT-can 7-UP	67.00	48.00	0.00	0.00	0.00	0.00	19.20	53.00	62.00	€93.00	€24.80	67.20%	€93.00	€0.00	€0.00	0
SML SPLIT-can 7-up diet	81.00	0.00	0.00	0.00	0.00	0.00	0.00	53.00	28.00	€36.40	€9.80	66.88%	€36.40	€0.00	€0.00	0
SML SPLIT-can coke	160.00	24.00	0.00	72.00	0.00	0.00	10.08	49.00	207.00	€310.50	€38.64	84.69%	€187.40	€19.50	€-103.60	-69
SML SPLIT-can coke diet	57.00	72.00	0.00	72.00	0.00	0.00	30.24	59.00	142.00	€184.60	€29.40	80.41%	€184.60	€0.00	€0.00	0
SML SPLIT-can lemon	52.00	0.00	0.00	0.00	0.00	0.00	0.00	28.00	24.00	€36.00	€11.52	60.64%	€36.00	€0.00	€0.00	0
SML SPLIT-can orange	53.00	72.00	0.00	0.00	0.00	0.00	27.36	57.00	68.00	€102.00	€25.84	68.84%	€102.00	€0.00	€0.00	0
SML SPLIT-cidona	38.00	0.00	0.00	0.00	0.00	0.00	0.00	32.00	6.00	€15.00	€4.26	65.07%	€15.00	€0.00	€0.00	0
SML SPLIT-luozade	68.00	24.00	0.00	0.00	0.00	0.00	14.40	39.00	53.00	€137.80	€25.20	77.51%	€98.80	€0.00	€-39.00	-15
SML WATER-500ml	63.00	0.00	0.00	24.00	0.00	0.00	0.00	63.00	24.00	€60.00	€-0.54	101.11%	€65.00	€0.00	€5.00	2
									<b>Total</b>	€1339	€242.16					
<b>Kegs</b>																
KEG BEAMISH 50ltr.	0.82	10.00	0.00	0.00	0.00	0.00	1218.50	3.19	7.63	€2575.13	€929.72	55.59%	€2546.40	€33.75	€5.02	1
KEG BUDWEISER 50ltr.	2.53	4.00	0.00	0.00	0.00	0.00	630.76	1.41	5.12	€2211.84	€807.37	55.10%	€2178.80	€38.40	€5.36	1



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
KEG BULMERS 50ltr.	1.16	3.00	0.00	0.00	0.00	0.00	510.00	0.73	3.43	€1515.24	€583.10	52.67%	€1424.30	€40.16	€-50.78	-10
KEG CARLSBERG 50ltr.	2.88	2.00	0.00	0.00	0.00	0.00	316.18	1.18	3.70	€1598.40	€584.93	54.99%	€1656.00	€38.40	€96.00	20
KEG COORS 50ltr.	1.88	13.00	0.00	0.00	0.00	0.00	2081.30	4.01	10.87	€4695.84	€1740.29	54.42%	€4744.80	€43.20	€92.16	19
KEG FOSTERS 50ltr.	1.95	0.00	0.00	0.00	0.00	0.00	0.00	1.23	0.72	€246.24	€87.42	56.33%	€256.00	€30.40	€40.16	11
KEG GUINNESS 50ltr	7.16	12.00	0.00	0.00	0.00	0.00	1832.16	5.22	13.94	€5771.16	€2128.36	54.64%	€5831.10	€59.80	€119.74	26
KEG HEINEKIN 50ltr.	2.55	14.00	0.00	0.00	0.00	0.00	2241.40	4.33	12.22	€5279.04	€1956.42	54.42%	€5296.80	€57.60	€75.36	16
KEG MURPHY 50ltr.	0.79	7.00	0.00	0.00	0.00	0.00	1068.55	2.19	5.60	€2318.40	€854.84	54.65%	€2322.60	€36.80	€41.00	9
KEG ROCKSHORE 50ltr	0.85	1.00	0.00	0.00	0.00	0.00	158.08	0.99	0.86	€371.52	€135.95	54.99%	€260.40	€38.40	€-72.72	-15
KEG TUBORG 50ltr.	4.26	4.00	0.00	3.00	0.00	0.00	436.92	3.34	7.92	€2851.20	€537.41	76.82%	€2892.00	€32.00	€72.80	18
									<b>Total</b>	€29434.01	€10345.81					
<b>Spirits American</b>																
AMR-JACK DANIELS 0.7ltr.	5.80	0.00	0.00	0.00	0.00	0.00	0.00	4.40	1.40	€124.24	€36.40	63.96%	€112.50	€0.00	€-11.74	-3
AMR-SOUTHERN COMFORT 0.7l	1.30	0.00	0.00	0.00	0.00	0.00	0.00	1.30	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
									<b>Total</b>	€124.24	€36.4					
<b>Spirits Aperitif</b>																
APR-DUBONNET RED 0.7ltr.	0.90	0.00	0.00	0.00	0.00	0.00	0.00	0.90	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
									<b>Total</b>	€0	€0					



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
<b>Spirits Brandy</b>																
BRY-HENNESSY 0.7ltr.	2.00	0.00	0.00	0.00	0.00	0.00	0.00	1.20	0.80	€70.99	€21.82	62.19%	€61.50	€0.00	€-9.49	-2
BRY-HENNESSY 1.0ltr.	2.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
									<b>Total</b>	€70.99	€21.82					
<b>Spirits Gin</b>																
GIN-BOMBAY 0.7ltr	2.60	2.00	0.00	0.00	0.00	0.00	46.40	1.80	2.80	€248.47	€64.96	67.84%	€249.00	€0.00	€0.53	0
GIN-CDC 1.0ltr.	3.10	0.00	0.00	0.00	0.00	0.00	0.00	1.80	1.30	€164.74	€32.83	75.49%	€157.00	€0.00	€-7.74	-2
GIN-DINGLE BAY 0.70ltr.	1.40	1.00	0.00	0.00	0.00	0.00	27.19	1.80	0.60	€53.24	€16.31	62.32%	€53.00	€0.00	€-0.24	0
									<b>Total</b>	€466.45	€114.1					
<b>Spirits Port or Sherry</b>																
PRT-PORT 0.7ltr.	0.20	2.00	0.00	0.00	0.00	0.00	24.98	1.60	0.60	€26.62	€7.49	65.39%	€20.00	€0.00	€-6.62	-1
SRY-BRISTOL CREAM 0.7ltr.	0.90	0.00	0.00	0.00	0.00	0.00	0.00	0.80	0.10	€4.44	€0.90	75.07%	€0.00	€0.00	€-4.44	-1
									<b>Total</b>	€31.06	€8.39					
<b>Spirits Rum</b>																
RUM-BACARDI 0.7ltr.	2.00	0.00	0.00	0.00	0.00	0.00	0.00	1.40	0.60	€53.24	€12.05	72.16%	€54.00	€0.00	€0.76	0
RUM-BACARDI 1.0ltr.	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	€126.72	€28.27	72.56%	€124.00	€0.00	€-2.72	-1
RUM-BACARDI 1.5ltr.	0.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.20	€38.03	€8.29	73.19%	€38.00	€0.00	€-0.03	0



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
RUM-MALIBU 0.7ltr.	0.10	1.00	0.00	0.00	0.00	0.00	16.69	1.00	0.10	€8.87	€1.67	76.84%	€4.50	€0.00	€-4.37	-1
RUM-MORGANS SPICE 1.0ltr.	4.20	0.00	0.00	0.00	0.00	0.00	0.00	2.00	2.20	€278.78	€52.69	76.75%	€279.00	€0.00	€0.22	0
									<b>Total</b>	€505.64	€102.97					
<b>Spirits Vodka</b>																
VOD-SMIRNOFF 1.0ltr.	9.15	0.00	0.00	0.00	0.00	0.00	0.00	6.05	3.10	€392.83	€69.41	78.27%	€391.50	€0.00	€-1.33	0
									<b>Total</b>	€392.83	€69.41					
<b>Spirits Whiskey</b>																
WSK-JAMESON 1.0ltr.	4.10	2.00	0.00	0.00	0.00	0.00	57.22	2.30	3.80	€481.54	€108.72	72.23%	€521.00	€0.00	€39.46	9
WSK-POWER 1.0ltr.	3.00	0.00	0.00	0.00	0.00	0.00	0.00	2.15	0.85	€107.71	€28.52	67.43%	€94.50	€0.00	€-13.21	-3
WSK-POWER 1.5ltr.	0.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.20	€38.03	€10.23	66.91%	€38.00	€0.00	€-0.03	0
									<b>Total</b>	€627.28	€147.47					
<b>Spirits Liquer</b>																
LIQ-BAILEYS 1.0ltr.	1.90	1.00	0.00	0.00	0.00	0.00	17.89	1.80	1.10	€110.00	€19.68	77.99%	€115.00	€0.00	€5.00	1
LIQ-JAGEMEISTER 0.7ltr.	2.30	0.00	0.00	0.00	0.00	0.00	0.00	2.05	0.25	€24.65	€4.68	76.65%	€30.00	€0.00	€5.35	1
LIQ-SAMBUCA 0.7ltr.	1.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
LIQ-SOURZ 0.7ltr.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
LIQ-TEQUILA 0.7ltr.	1.20	0.00	0.00	0.00	0.00	0.00	0.00	1.10	0.10	€9.86	€2.53	68.44%	€10.00	€0.00	€0.14	0





# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
LIQ-TIA MARIA 1.0ltr.	1.60	0.00	0.00	0.00	0.00	0.00	0.00	0.95	0.65	€91.52	€14.03	81.14%	€80.00	€0.00	€-11.52	-2
									<b>Total</b>	€236.03	€40.92					
<b>Wine White</b>																
White Wine Bottle	33.00	30.00	0.00	0.00	0.00	0.00	167.70	35.00	28.00	€420.00	€156.52	54.16%	€420.00	€0.00	€0.00	0
									<b>Total</b>	€420	€156.52					
<b>Wine Red</b>																
Red Wine Bottle	22.00	18.00	0.00	0.00	0.00	0.00	120.06	26.00	14.00	€210.00	€93.38	45.31%	€210.00	€0.00	€0.00	0
									<b>Total</b>	€210	€93.38					
<b>Wine Champagne</b>																
Champ-Charlegmare 1.5ltr.	4.00	0.00	0.00	0.00	0.00	0.00	0.00	4.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
Champ-Prosecco	8.00	0.00	0.00	0.00	0.00	0.00	0.00	8.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
									<b>Total</b>	€0	€0					
<b>Wine 1 or 4 Bottle</b>																
B 1/4 Wine White	58.00	12.00	0.00	0.00	0.00	0.00	23.52	49.00	21.00	€115.50	€41.16	56.17%	€126.50	€0.00	€11.00	2
R 1/4 Wine Red	45.00	24.00	0.00	0.00	0.00	0.00	46.08	50.00	19.00	€104.50	€36.48	57.06%	€104.50	€0.00	€0.00	0



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
									<b>Total</b>	€220	€77.64					
<b>Bar Snacks</b>																
Choc-Areo	8.00	12.00	0.00	0.00	0.00	0.00	2.64	4.00	16.00	€20.80	€3.52	79.18%	€20.80	€0.00	€0.00	0
Choc-Dairy Milk	43.00	48.00	0.00	0.00	0.00	0.00	27.84	48.00	43.00	€55.90	€24.94	45.12%	€5.00	€43.50	€-7.40	-6
Choc-Golden Crisp	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	€1.30	€0.62	41.34%	€1.30	€0.00	€0.00	0
Choc-Jelly Euro	22.00	30.00	0.00	0.00	0.00	0.00	18.90	19.00	33.00	€33.00	€20.79	22.51%	€27.00	€0.00	€-6.00	-6
Choc-Kit Kat	7.00	12.00	0.00	0.00	0.00	0.00	2.64	7.00	12.00	€15.60	€2.64	79.18%	€15.60	€0.00	€0.00	0
Choc-Mars Bar	9.00	0.00	0.00	0.00	0.00	0.00	0.00	7.00	2.00	€2.60	€0.82	61.21%	€2.60	€0.00	€0.00	0
Choc-Munchies	5.00	12.00	0.00	0.00	0.00	0.00	2.64	7.00	10.00	€13.00	€2.20	79.18%	€13.00	€0.00	€0.00	0
Choc-Rolo	10.00	12.00	0.00	0.00	0.00	0.00	2.64	13.00	9.00	€11.70	€1.98	79.18%	€11.70	€0.00	€0.00	0
Choc-Toffee Crisp	6.00	12.00	0.00	0.00	0.00	0.00	2.64	7.00	11.00	€14.30	€2.42	79.18%	€14.30	€0.00	€0.00	0
Choc-Twirl	40.00	0.00	0.00	0.00	0.00	0.00	0.00	12.00	28.00	€36.40	€19.04	35.66%	€36.40	€0.00	€0.00	0
Choc-Twix	38.00	32.00	0.00	0.00	0.00	0.00	14.72	29.00	41.00	€53.30	€18.86	56.48%	€53.30	€0.00	€0.00	0
Choc-Yorkie	0.00	12.00	0.00	0.00	0.00	0.00	2.64	5.00	7.00	€9.10	€1.54	79.18%	€9.10	€0.00	€0.00	0
Crisp-Bacon Fries	21.00	24.00	0.00	24.00	0.00	0.00	8.16	23.00	46.00	€59.80	€7.48	84.61%	€49.40	€0.00	€-10.40	-8
Crisp-Chip Sticks	26.00	60.00	0.00	0.00	0.00	0.00	22.80	65.00	21.00	€21.00	€7.98	53.26%	€21.00	€0.00	€0.00	0
Crisp-Onion Rings	60.00	0.00	0.00	0.00	0.00	0.00	0.00	13.00	47.00	€47.00	€18.80	50.80%	€47.00	€0.00	€0.00	0
Crisp-Popcorn	30.00	0.00	0.00	0.00	0.00	0.00	0.00	11.00	19.00	€19.00	€7.22	53.26%	€19.00	€0.00	€0.00	0
Crisp-Snax	27.00	100.00	0.00	0.00	0.00	0.00	40.00	48.00	79.00	€102.70	€31.60	62.15%	€102.70	€1.30	€1.30	1
Crisp-Tayto	144.00	240.00	0.00	0.00	0.00	0.00	124.80	104.00	280.00	€280.00	€145.60	36.04%	€275.30	€0.00	€-4.70	-5
Nuts-Nobby	27.00	40.00	0.00	0.00	0.00	0.00	17.60	23.00	44.00	€57.20	€19.36	58.37%	€57.20	€0.00	€0.00	0



# Sample Customer Senstock

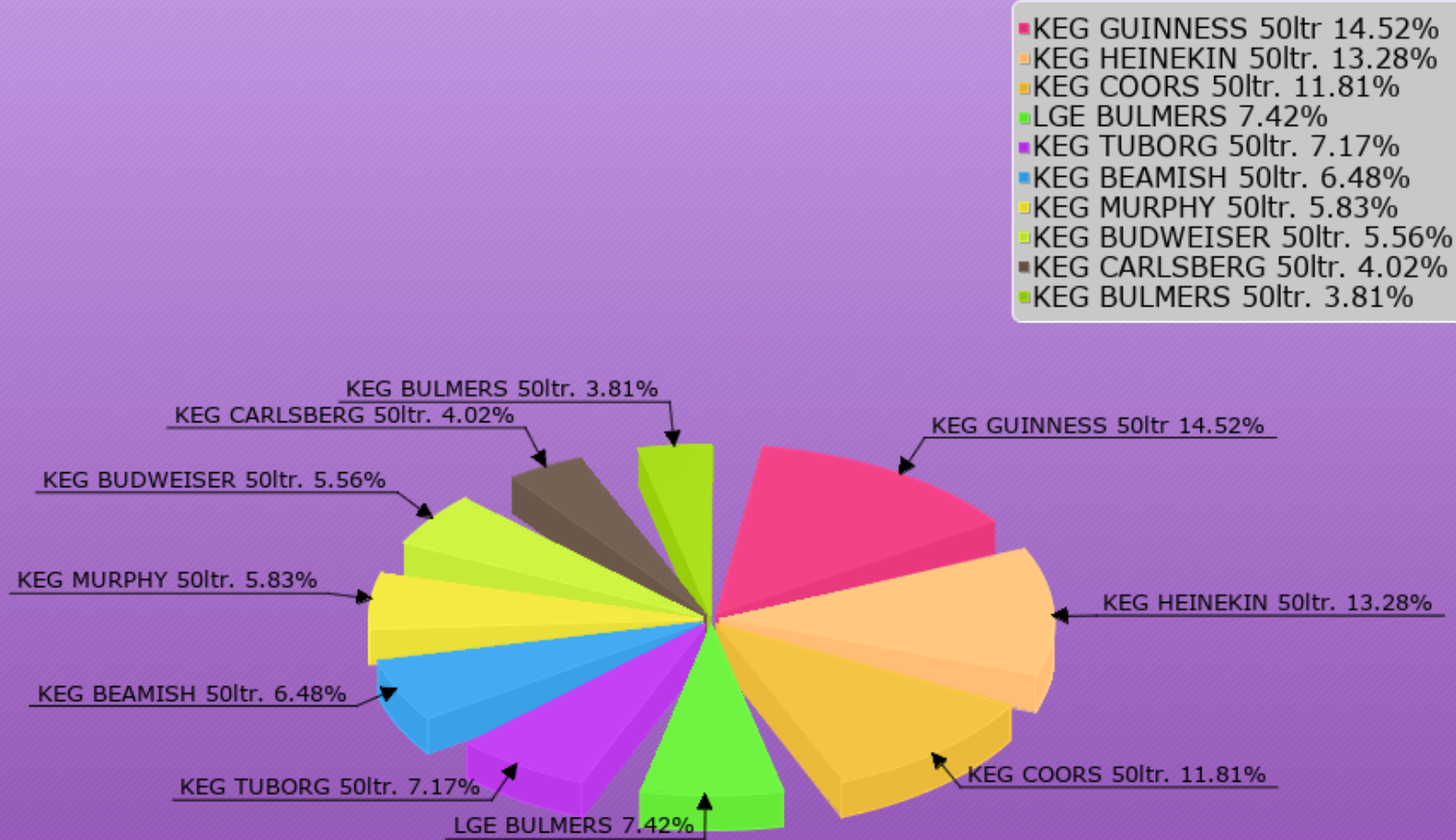
Opening: 01/11/21 Closing Date: 01/01/22

Description	Open stock	Purchases	Returns	FOC	Trans In	Trans Out	Purchase	Closing	Move/ment	Retail value	Cost of Sales	Gross %	Till	Allow	Var. Retail	Units
Nuts-Petes	25.00	21.00	0.00	0.00	0.00	0.00	14.91	24.00	22.00	€28.60	€15.62	32.82%	€11.70	€0.00	€-16.90	-13
Nuts-Planters	33.00	21.00	0.00	0.00	0.00	0.00	22.89	26.00	28.00	€36.40	€30.52	-3.13%	€36.40	€0.00	€0.00	0
									<b>Total</b>	€918.7	€383.55					
<b>OPEN KEY</b>																
OPEN KEY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	€0.00	€0.00	0.00%	€0.00	€0.00	€0.00	0
									<b>Total</b>	€0	€0					
<b>Open Key</b>																
RT-LIGHTERS	35.00	0.00	0.00	0.00	0.00	0.00	0.00	24.00	11.00	€16.50	€7.59	43.42%	€4.50	€0.00	€-12.00	-8
									<b>Total</b>	16.5	7.59					

# Sample Customer Senstock

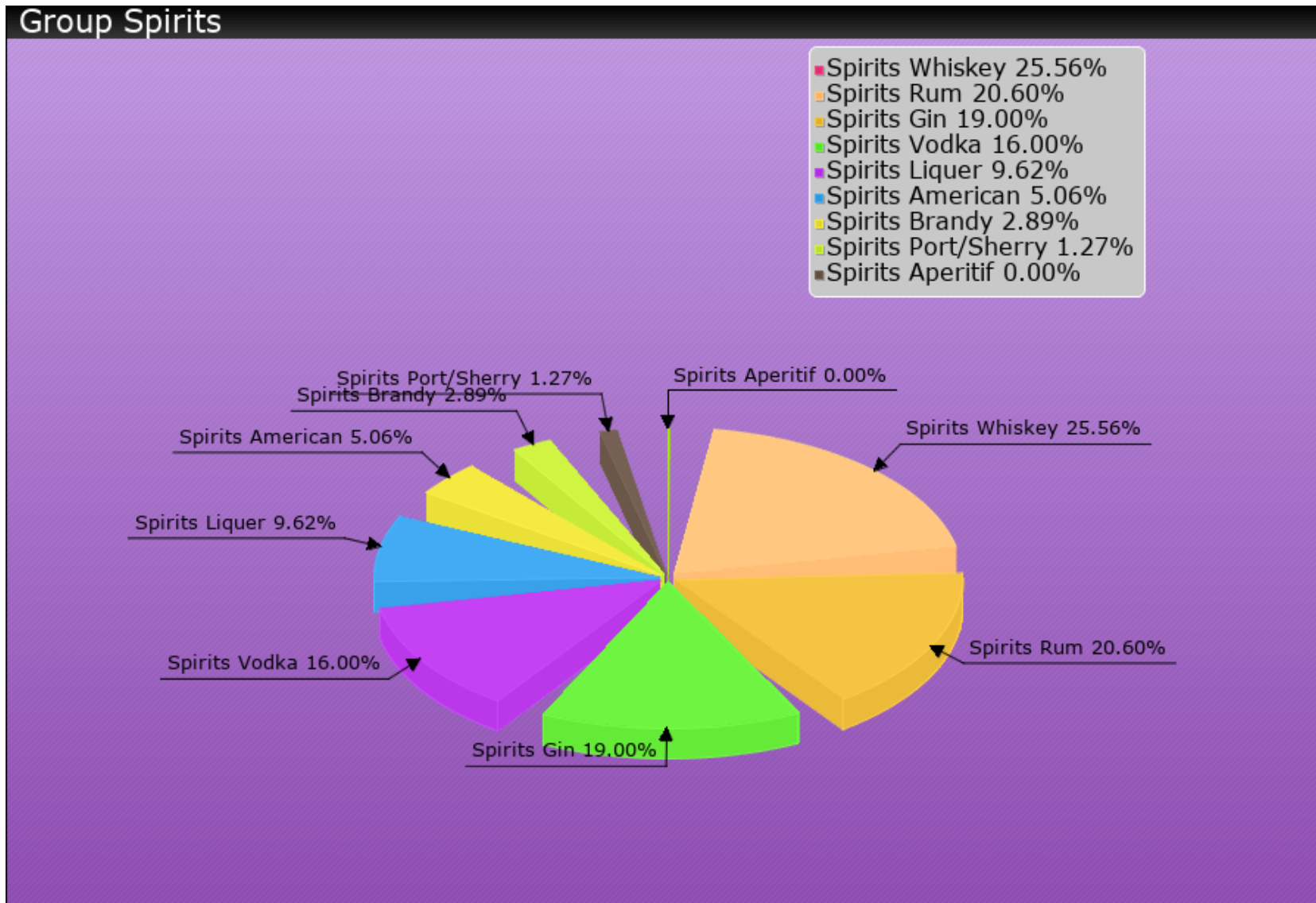
Opening: 01/11/21 Closing Date: 01/01/22

## Top Ten Products



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

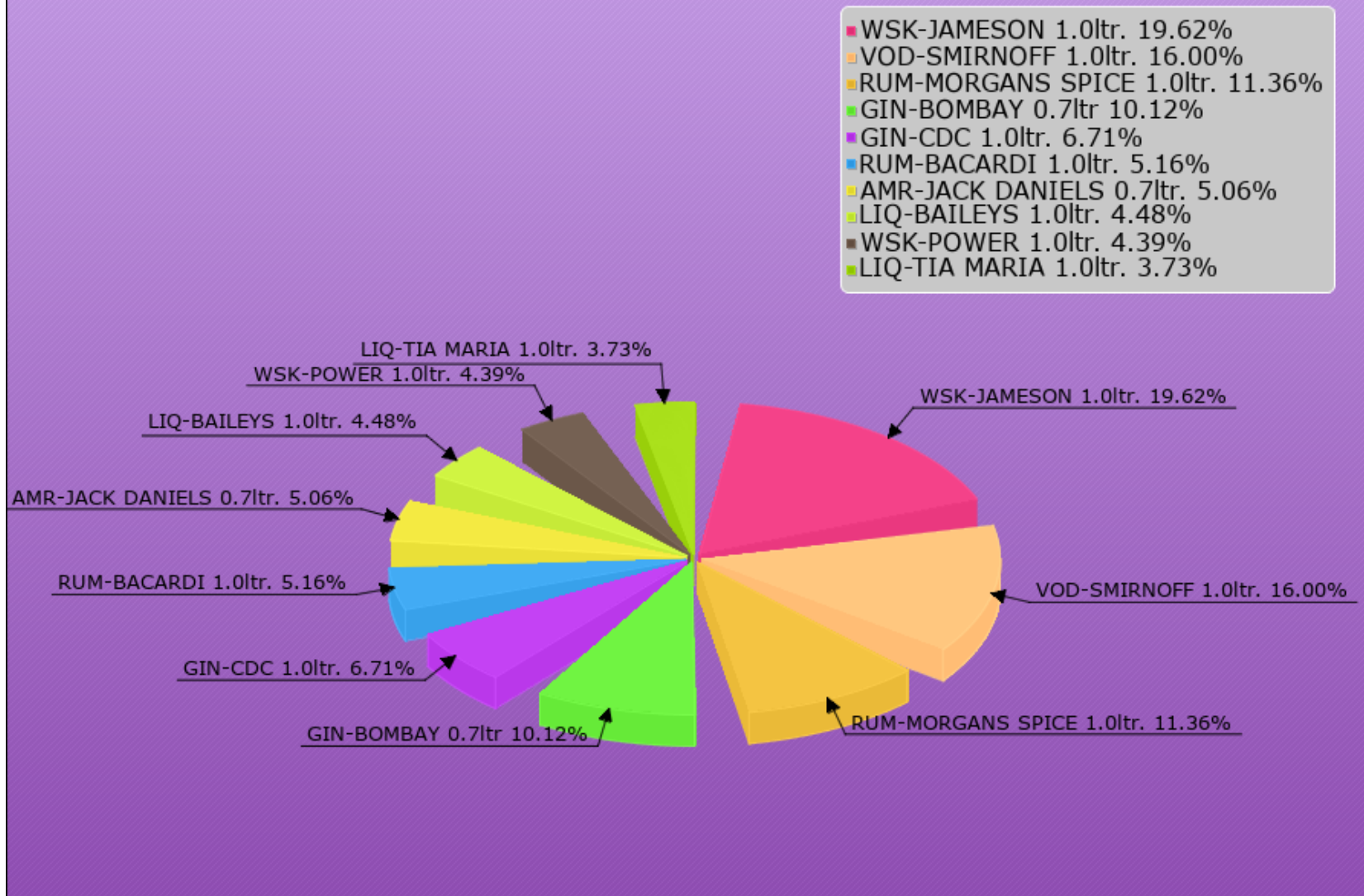




# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

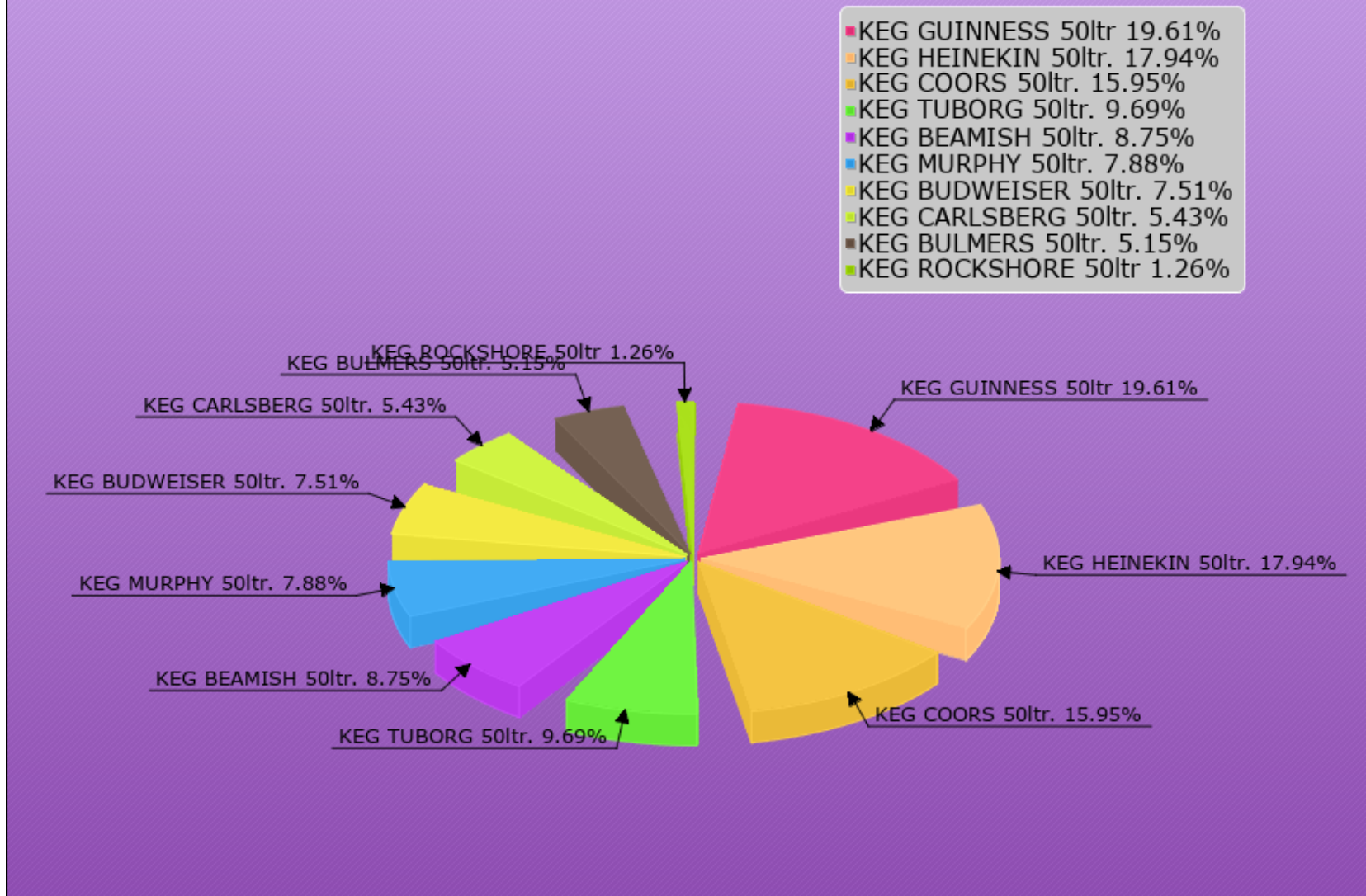
## Top Ten Products for group Spirits



# Sample Customer Senstock

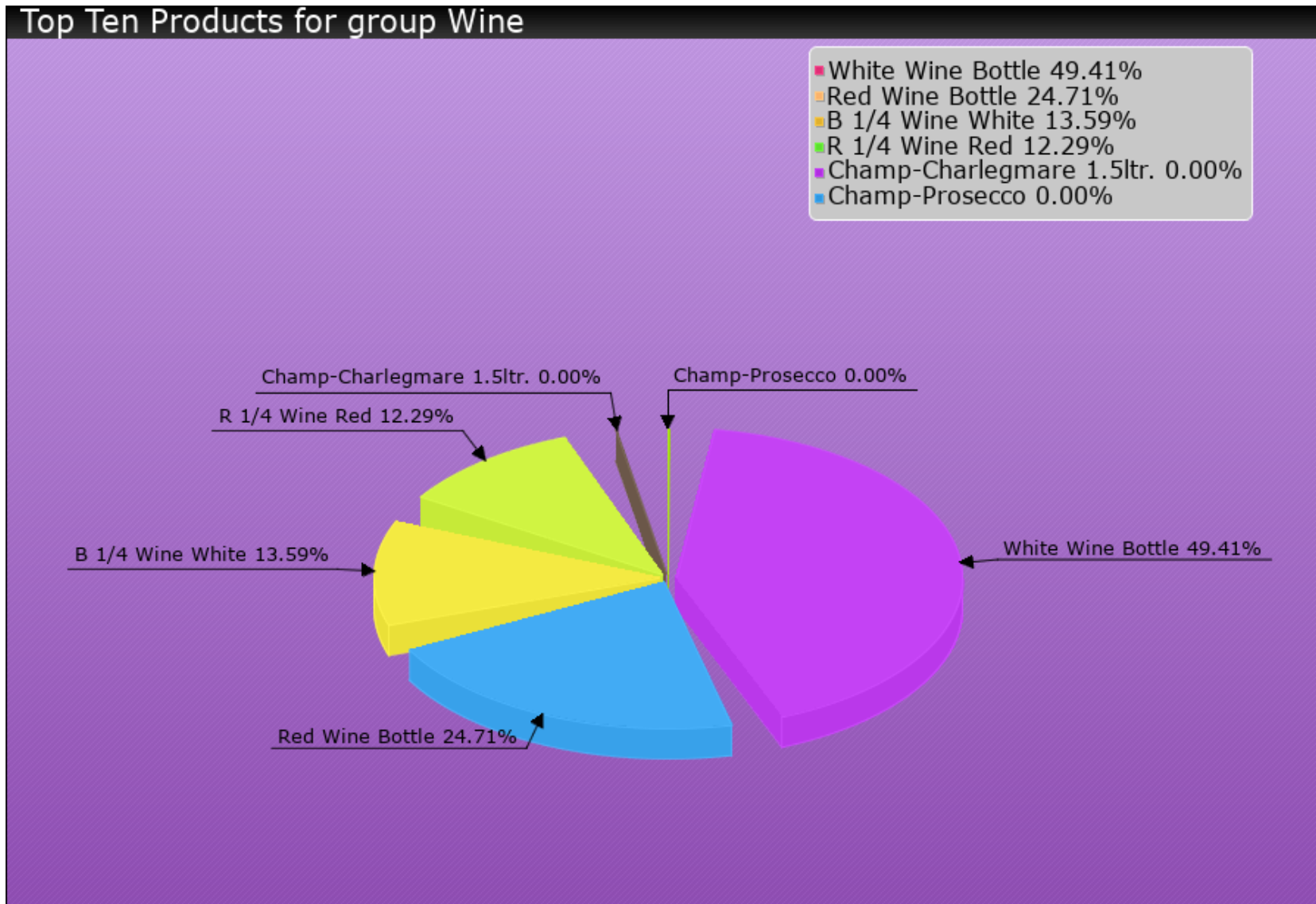
Opening: 01/11/21 Closing Date: 01/01/22

## Top Ten Products for group Kegs



# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

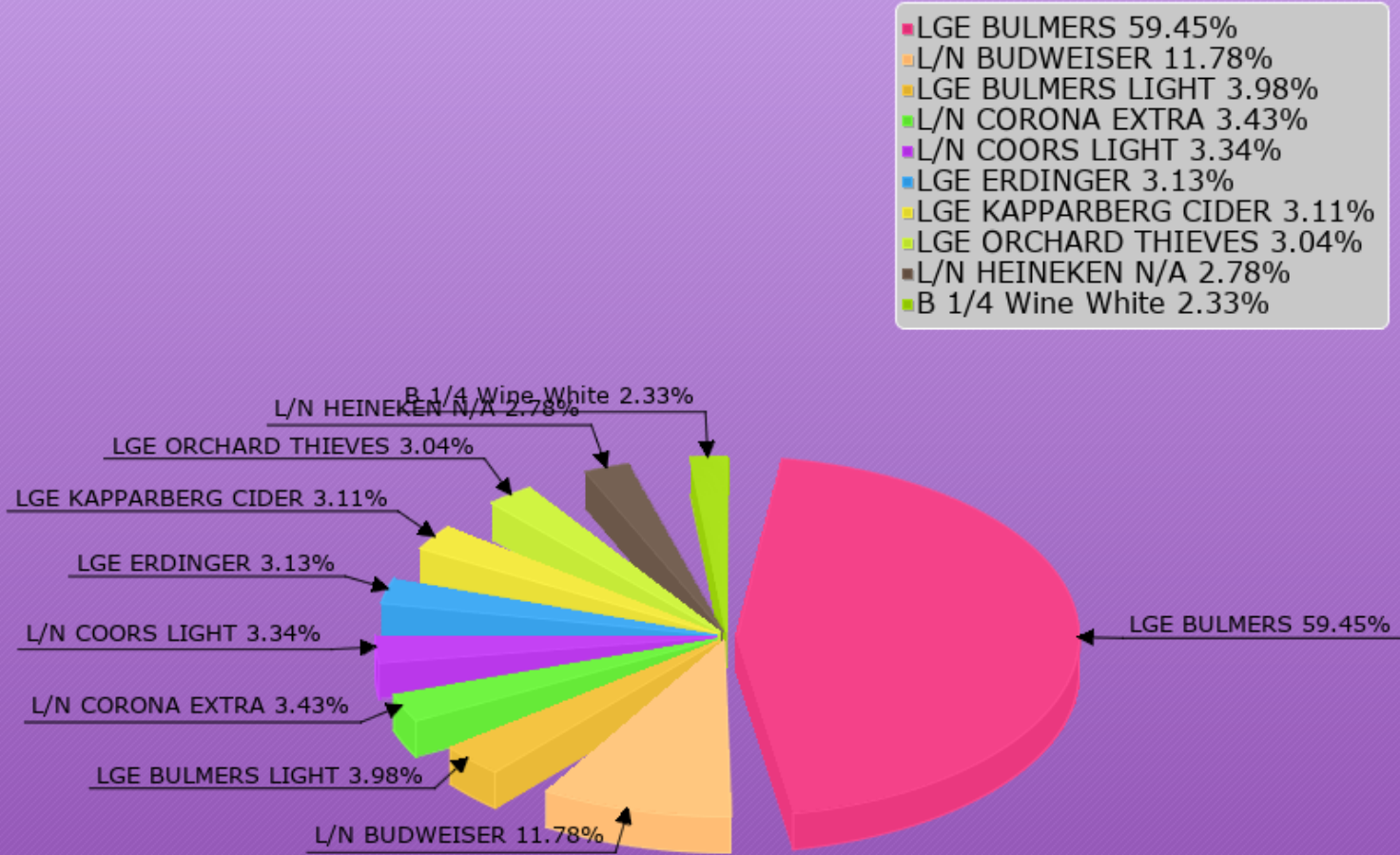




# Sample Customer Senstock

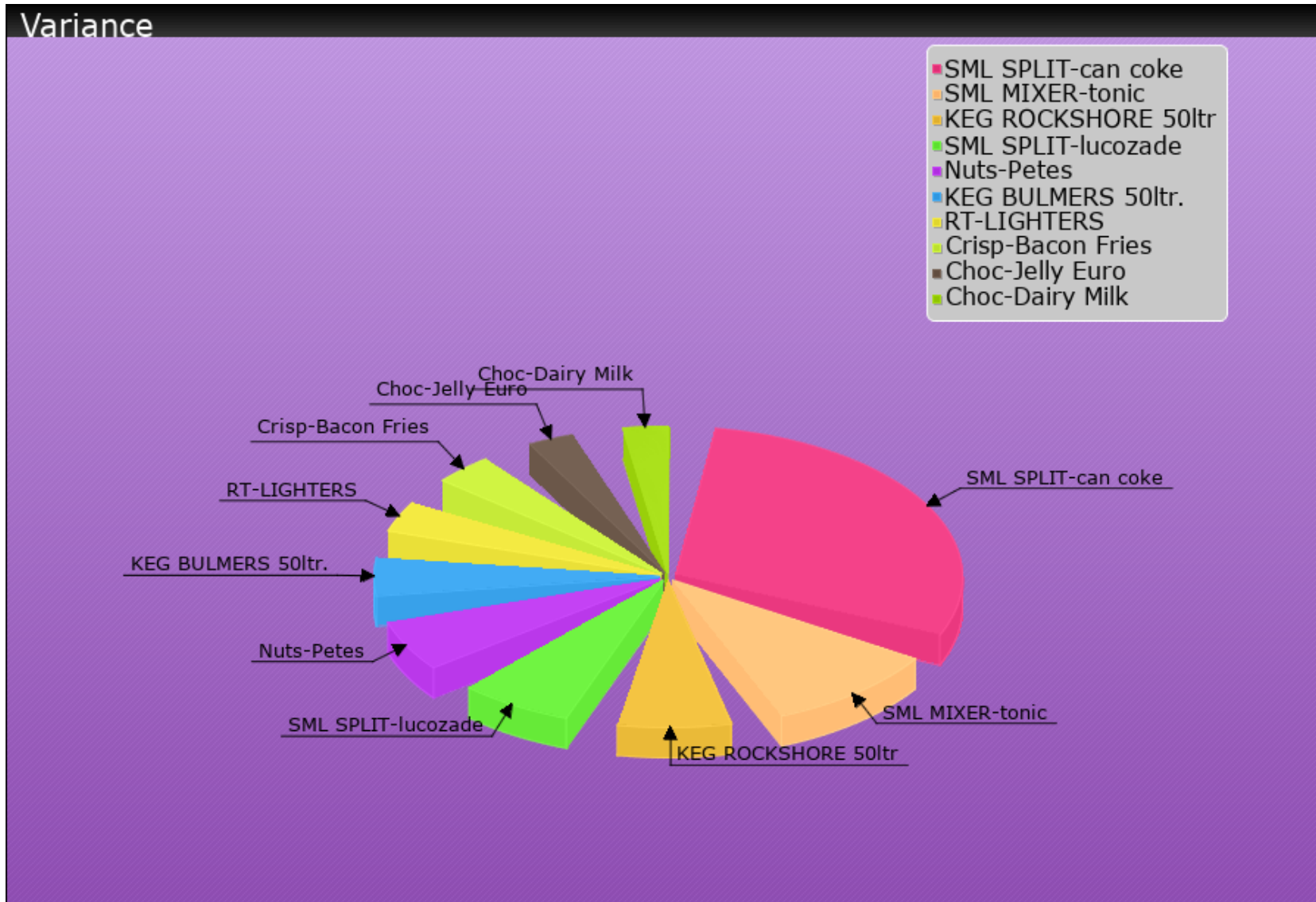
Opening: 01/11/21 Closing Date: 01/01/22

## Top Ten Products for group Bottles



# Sample Customer Senstock

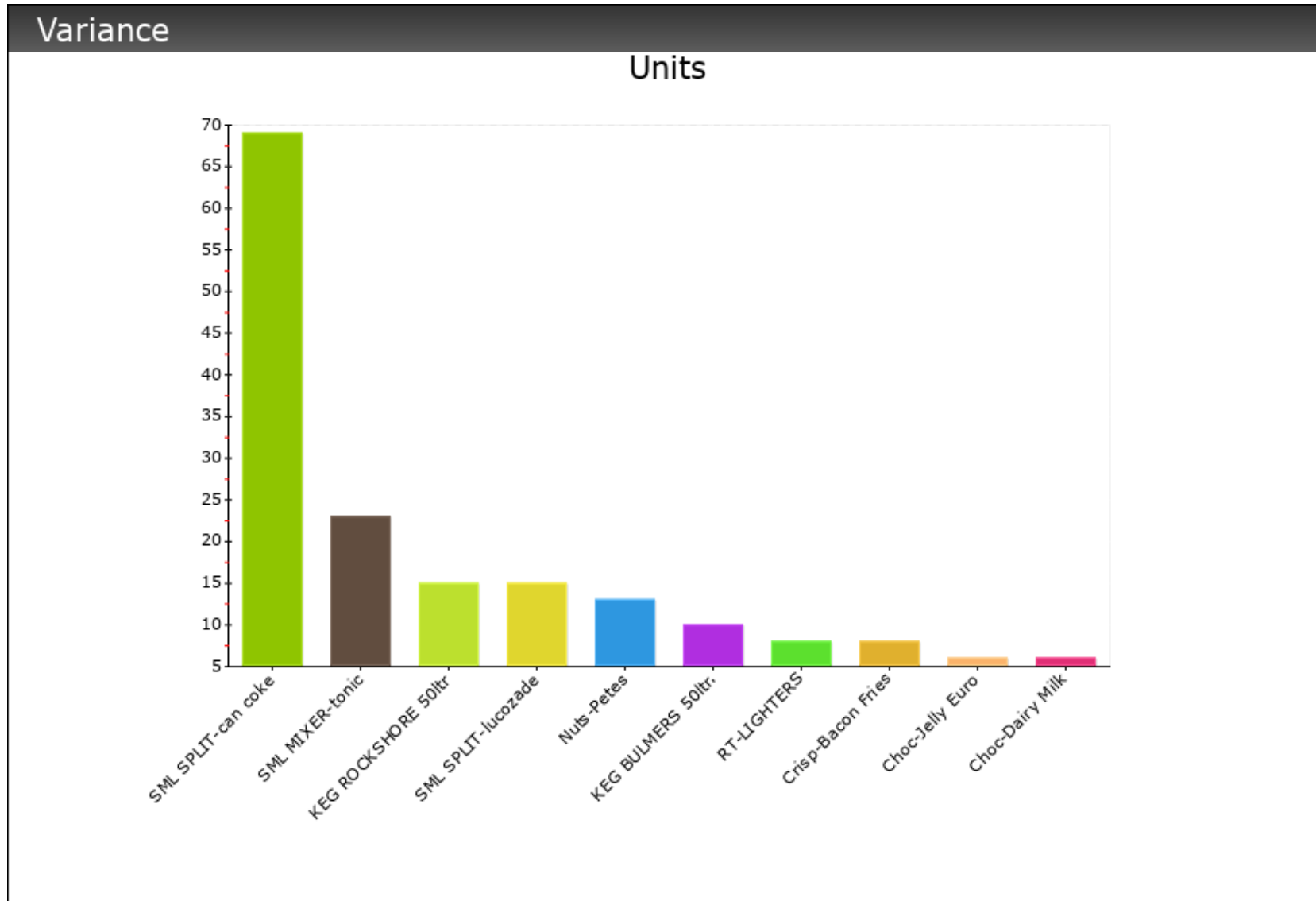
Opening: 01/11/21 Closing Date: 01/01/22





# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

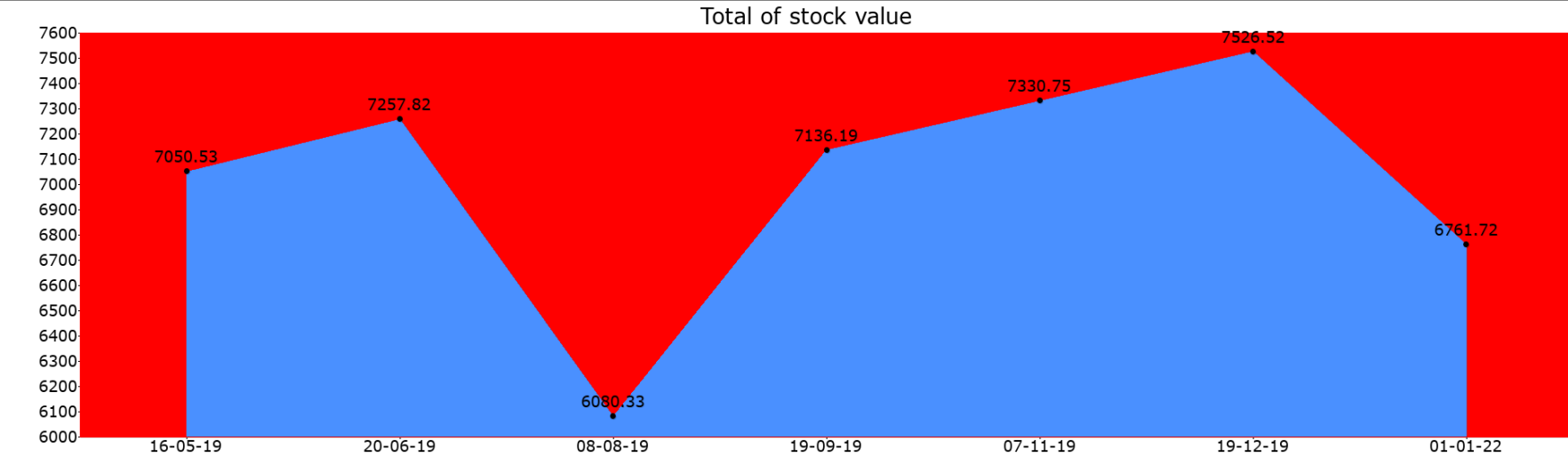




# Sample Customer Senstock

Opening: 01/11/21 Closing Date: 01/01/22

## Stock Value



## Gross %

